

## **Arvin Home Systems**

## To bundle, or not to bundle...

It sure seems attractive to have multiple services from one provider, doesn't it? To have your TV watching, phone service and internet access from one company; one bill, maybe cheaper overall. And now they're offering alarm systems too! And yet, something in the pit of your stomach just doesn't feel quite right. Well, trust your instincts and allow us to explain just where it's coming from.

First of all, let me ask you one critical question. When you're having difficulty with one or more of those items, do you get good service when you ask for it? Are there people on the other end of the phone that actually care about you?

I suppose that being without your phone service for a while isn't such a big deal since you still have your cell phone. You might get more impatient if you can't watch your favorite TV shows, or worse yet, get on the internet -right? Now, what if the 'alarm' system that they're also providing goes down, or has a problem of some kind. What kind of service would you expect?

We're all for saving money and making bill paying easier, but what is more important to your peace of mind -especially concerning your security! Just know this; anything they offer, we offer as well, and usually much better. Technology is constantly changing and we're here to help. Just let us know if you have any questions about what your alarm system is capable of. We'll be happy to help.

## Interactivity

We've spoken with many of our customers over the past several years about the necessity of a land-line phone for communicating the alarm signals to your central station. With so many people ditching their land-line phones in favor of cell phones only, the cellular/GSM module is becoming increasingly popular. While there are some up-front and ongoing costs associated with the module, many of you have "done the math" and realized it's more affordable in the long run.

Now you have an opportunity to replace that unused land-line with our cellular/GSM module and get a bonus benefit in the deal...

Introducing C24! The new platform for Interactivity for DSC alarms and AHS security is now available. Once you have the GSM, for a few bucks more per month, you can turn that GSM into a remote access communicator and be able to control your alarm through your smart phone, tablet, or online browser. You'll be able to get alerts from your alarm when it is tripped or get text messages from your alarm when your kids get home from school and disarm the alarm. And that's just the start! Adding the Z-wave Gateway will allow you to add thermostat control, lighting options, door locks and cameras to your easy-to-use app. The potential uses are too great to go into in our little newsletter, but we'll be sharing more of this new addition to our services over time. Or, if

you want these services now, just give us a call and we'll go over all the details and options.



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